

## Our investment matrix

Our sector and regional expertise combines local knowledge with a truly global view of industries.

Our sector-focused and regional matrix, combined with our functional expertise, ensures we have a three-dimensional view of investment opportunities and portfolio company support.

Our six Sector teams play a leading role in developing investment theses and typically work with our Regional teams in identifying specific investment opportunities. Our local presence ensures we have an understanding of customs, regulations and culture as well as the ability to build trusted relationships with management teams and vendors.

Meanwhile, our in-house expertise across areas such as business operational improvement, buy and build strategies, and equity and debt capital markets means we have both the commercial and financial resources to support our portfolio companies throughout their growth.

### Our portfolio in 2015, by sector and regional headquarters

	Business Services	Consumer	Financial Services	Healthcare	Industrials	TMT
Benelux		•				
France	•	•		•	•	•
Germany & Central Europe			•	•	•••	•
Iberia						•
Italy					•	
Nordics	•					•
Turkey & Emerging Europe	•					
UK & Ireland	••		••••	••		•

