

Cinven's investments

Business Services

Headquartered in Madrid, Spain, Tinsa is a leading provider of property valuation, analysis and real estate advisory services operating across more than 25 countries worldwide.

Overview

Tinsa provides appraisals for new and existing mortgages for both commercial and residential properties to individuals, banks and other clients. It employs c. 900 people, has a network of c. 2,000 valuation experts, undertakes c. 400,000 property valuations annually and has c. 100,000 clients including most Spanish banks.

Cinven's Business Services team identified Tinsa as a leading player in the Spanish real estate market which was well positioned to benefit from market growth. Cinven also planned to use Tinsa as a platform from which to make acquisitions in new geographic regions outside of its existing markets of Spain and Latin America, including across Europe and the Americas.

Under Cinven's ownership, Tinsa has completed seven add-on acquisitions to date, further internationalising operations and expanding Tinsa's product range and technical capabilities. A pipeline of potential future acquisition opportunities continues to be explored. Cinven is also working with management to drive organic growth through new product development, with a focus on digital and technology opportunities.



HQ
Spain

(operations in 11 countries
across Europe and LatAm)

Acquired
August
2016

CEO
Ignacio Martos

Cinven representatives
Thilo Sautter, Partner
Ben Osnabrug, Partner

Employees
c. 900