

Cinven's investments

TMT

Headquartered in Madrid, Spain, Ufinet International provides fibre infrastructure and transmission services to telecom operators across 14 countries in Latin America.

Overview

With an international connectivity network spanning more than 49,000 kilometres, Ufinet International leases optical fibre infrastructure and provides transmission services. The company also provides satellite network capacity and telecom, tower, and other value-added services.

As a result of its investment in Ufinet Group, Ufinet International's former parent company, Cinven's Iberia and TMT teams developed a deep institutional knowledge and understanding of the business. Based on its international growth prospects and the actionable buy and build opportunity, Cinven identified Ufinet International as a compelling investment opportunity.

Cinven and management have made strong progress on the Value Creation Plan, initially centred on geographical expansion into countries such as Argentina, Chile, Colombia and Peru, and continued investment into both existing networks and new avenues of growth.



ufinet
International

Fibre network operator

www.ufinet.com



Acquired
July
2018



Employees
c. 900



HQ
Spain
(with Latin American operations)

CEO

Iñigo García del Cerro

Cinven representatives

Jorge Quemada, Partner
Thomas Railhac, Partner
Miguel Segura, Principal